

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FPC-01 H-01 INR-07
INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06
OES-06 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 PA-01
PRS-01 /100 W
-----200341Z 013685 /14

R 191955Z APR 77
FM AMEMBASSY QUITO
TO SECSTATE WASHDC 3968
INFO AMCONSUL GUAYAQUIL

C O N F I D E N T I A L QUITO 2505

E.O. 11652: GDS
TAGS: EINV, ENRG, PFOR, EC
SUBJECT: GULF-GOE NEGOTIATIONS

1. BEGIN SUMMARY. GOE HAS EXPRESSED STRONG RESERVATIONS ABOUT GULF'S DRAFT "ACTA" FOR THE RESOLUTION OF ISSUES ARISING OUT OF DECREE 285. GOE MAINTAINS THAT CERTAIN FIGURES INCLUDED IN THE "ACTA" CANNOT BE DETERMINED AT THIS POINT OR ARE NON-NEGOTIABLE. GOE IS NOW REVIEWING GULF'S FIGURES AND WILL MEET AGAIN WITH GULF APRIL 20. END SUMMARY.

2. LOCAL GULF MANAGER JACK O'BRIEN REPORTED TO EMBASSY THAT GULF PRESENTED A NEW DRAFT "ACTA" DURING LENGTHY MEETING WITH GOE EVENING OF APRIL 18. DRAFT "ACTA" SPECIFIED STOCK POSITION AS OF DECEMBER 31, THE RPRODUCTION AND PIPELINE COSTS THAT CEPE OUGHT TO PAY GULF FOR THE 846,000 BARRELS DUE UNDER DECREE 285, AND THE AMOUNT GULF WILL PAY CEPE FOR THE SHORTFALL. GOE REPRESENTATIVES CLAIMED THEY COULD NOT DETERMINE ANY OF THESE FIGURES, AND THAT PRODUCTION COST SPECIFICALLY SHOULD BE SUBJECT TO AN INTERNAL AUDIT BY THE
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DIRECTORATE OF HYDROCARBONS. AFTER EXTENDED DISCUSSIONS, GOE REPRESENTATIVES DID AGREE TO STUDY THE GULF FIGURES AND MEET ONCE AGAIN WITH GULF APRIL 20.

3. GULF MANAGER O'BRIEN OPINED THAT GOE RELUCTANCE TO SPECIFY FIGURES IN THE "ACTA" INDICATES GENERAL INCOM-
PETENCE AND UNWILLINGNESS TO MAKE A DECISION, NOT

PURPOSEFUL OBSTRUCTIONISM.

4. DURING CONVERSATION WITH CHAIRMAN OF JOINT STAFF
ADMIRAL OLMEDO ON APRIL 19 ON ANOTHER MATTER, CHARGE
INFORMED HIM THAT AMBASSADOR WOULD BE CONSULTING IN
WASHINGTON ON APRIL 21-22, AND EMPHASIZED THAT CONTINUING
GOE INACTION ON GULF MATTER COULD ONLY PREJUDICE
AMBASSADOR'S DISCUSSIONS IN WASHINGTON REGARDING GOE
MILITARY CONCERNS. OLMEDO SAID HE WOULD CONVEY THIS TO
ADMIRAL POVEDA.
CORR

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Message Attributes

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Capture Date: 01-Jan-1994 12:00:00 am
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Copy: SINGLE
Sent Date: 19-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: EINV, ENRG, PFOR, PGOV, EC, US, GULF OIL CORP, CEPE
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